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SENATE BILL 66

55TH LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2021

INTRODUCED BY

William P. Soules and Katy Duhigg

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AN ACT

RELATING TO FINANCIAL INSTITUTIONS; CHANGING THE PERMITTED PERCENTAGE RATES FOR LOANS PURSUANT TO THE NEW MEXICO BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN ACT OF 1955; REQUIRING A LICENSE FOR CERTAIN LENDERS; CHANGING CERTAIN REPORTING REQUIREMENTS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 58-7-3 NMSA 1978 (being Laws 1995, Chapter 190, Section 15, as amended) is amended to read:

"58-7-3. LOANS COVERED BY ACT.--

- The New Mexico Bank Installment Loan Act of 1959 applies to a loan that is a precomputed loan repayable in installments and that is clearly identified on the loan documents as being made under that act.
- A loan in an amount equal to [five thousand .218516.2GLG

dollars (\$5,000)] ten thousand dollars (\$10,000) or less shall be made only pursuant to the New Mexico Bank Installment Loan Act of 1959 or the New Mexico Small Loan Act of 1955. A loan made pursuant to the New Mexico Bank Installment Loan Act of 1959 shall be identified in the loan documents as being made pursuant to that act.

C. The provisions of Subsection B of this section shall not apply to a federally insured depository institution."

SECTION 2. Section 58-7-6 NMSA 1978 (being Laws 1959, Chapter 327, Section 6, as amended) is amended to read:

"58-7-6. PERMITTED CHARGES--LIMITATION ON PRESENTMENT.--

A. No amount, other than the total finance charge, calculated pursuant to Subsections D, E and F of Section 58-7-7

NMSA 1978, which consists solely of interest and a fully earned processing fee not to exceed the lesser of two hundred dollars (\$200) or ten percent of the principal, shall be charged or contracted for, directly or indirectly, on or in connection with a precomputed loan transaction except as follows:

(1) delinquency charges not to exceed five cents (\$.05) for each one dollar (\$1.00) of each installment more than ten days in arrears may be charged; provided that the total of delinquency charges on any such installment shall not exceed ten dollars (\$10.00) and that only one delinquency charge shall be made on any one installment regardless of the period during which the installment remains unpaid;

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1	(2) the lender may charge for only the actual
2	cost of any insurance; provided, however, all insurance shall
3	be written by companies licensed to operate within the state
4	and at rates no higher than those approved by the
5	superintendent of insurance; and provided further that the
6	lender shall not require any insurance to be written or
7	provided by or through any particular agent, broker or insurer
8	as a condition to making the loan but shall, at the borrower's
9	option, permit the insurance to be procured from any reputable
10	insurer or through any reputable agent authorized by law to
11	provide it;
12	(3) in the event that a borrower fails to
13	maintain in effect any insurance required in connection with a

- (3) in the event that a borrower fails to maintain in effect any insurance required in connection with a loan transaction, the lender may purchase the required insurance or lender's single interest insurance covering the lender's interest in the property, and the cost of that insurance shall be added to the loan and may accrue interest as provided for in the New Mexico Bank Installment Loan Act of 1959;
- (4) such amounts as are necessary to reimburse the lender for fees paid to a public officer for filing, recording or releasing any instrument or lien;
- (5) if a loan under the New Mexico Bank
 Installment Loan Act of 1959 is secured and if the borrower
 fails to pay any governmental or other levy arising after the
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date of the loan that would create a lien superior to the lien
of the lender on the property standing as security, the lender,
at the lender's option, may pay the levy and add the amount so
paid to the balance due from the borrower;

(6) the actual expenditures, including
reasonable attorney fees, for legal process or proceedings to

- reasonable attorney fees, for legal process or proceedings to collect on a precomputed loan; provided, however, that no attorney fees are permitted where the loan is referred for collection to an attorney who is a salaried employee of the holder of the contract; and further provided that attorney fees shall not be charged or collected unless the note or other contract has been submitted in good faith to an attorney for collection after the lender has made a diligent and good faith effort to collect and has failed; and
- making a real estate loan secured by a mortgage on real estate, including the charges for an abstract of title, title examination, title insurance premiums, property survey, appraisal fees, notary fees, preparation of deeds, mortgages or other documents, escrow charges, credit reports and filing and recording fees.
- B. If there are insufficient funds to pay a check or other type of debit on the date of presentment by the lender, a check or debit authorization request shall not be presented to a financial institution by a lender for payment .218516.2GLG

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more than one time per payment due unless the consumer agrees in writing, after a check or other type of debit has been dishonored, to one additional presentment or deposit.

C. The charges permitted under this section may be added to the balance due from the borrower."

SECTION 3. Section 58-7-7 NMSA 1978 (being Laws 1959, Chapter 327, Section 8, as amended) is amended to read:

"58-7-7. RESTRICTIONS.--

A. No lender shall make a loan pursuant to the New Mexico Bank Installment Loan Act of 1959 to a borrower who is also indebted to that lender pursuant to the New Mexico Small Loan Act of 1955 unless the loan made pursuant to the New Mexico Small Loan Act of 1955 is paid and released at the time the loan is made.

- B. No lender other than a federally insured depository institution shall make a loan pursuant to the New Mexico Bank Installment Loan Act of 1959 if a loan has an initial stated maturity of less than one hundred twenty days.
- C. No lender other than a federally insured depository institution shall make a loan pursuant to the New Mexico Bank Installment Loan Act of 1959 unless the loan is repayable in a minimum of four substantially equal installment payments of principal and interest.
- D. No lender, other than a federally insured depository institution, shall make a loan pursuant to the New .218516.2GLG

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Mexico Bank Installment Loan Act of 1959 that has $[\frac{an}{a}]$ <u>a</u>
permitted annual percentage rate greater than [one hundred
seventy-five percent, calculated pursuant to 12 CFR Part 1026,
known as "Regulation Z"] thirty-six percent, calculated
pursuant to this subsection and Subsections E and F of this
section. The calculation of the permitted annual percentage
<pre>rate shall:</pre>
(1) include, as applicable to the extension of
<pre>consumer credit:</pre>
(a) finance charges as defined in 12 CFR
Part 1026, known as "Regulation Z"; and
(b) charges for any ancillary product or
service sold or any fee charged in connection or concurrent
with the extension of credit, including any credit insurance
premium or fee, any charge for single premium credit insurance
or any other fee related to insurance;
(2) include any charge as provided in
Paragraph (1) of this subsection even if that charge would be
excluded from the calculation of finance charges pursuant to
Regulation Z;
(3) not include any amount paid to a public
official in relation to the extension of credit, including fees
to record liens; and

(4) follow the rules established for calculating the disclosed annual percentage rate for credit .218516.2GLG

transactions pursuant to Regulation Z based on the charges set forth in Paragraph (1) of this subsection.

- E. Nothing in Subsection D of this section shall permit the imposition of fees, interest or charges of any kind not otherwise permitted by the New Mexico Bank Installment Loan Act of 1959.
- F. If the prime rate of interest exceeds ten

 percent for two consecutive months, then during the month

 following the third consecutive month in which prime exceeded

 ten percent, the maximum allowable permitted annual percentage

 rate set forth in this section shall increase to thirty-six

 percent plus each percentage point or fraction of a percentage

 point by which the prime rate of interest exceeded ten percent

 in the most recent month. When the prime rate of interest

 falls below ten percent for two consecutive months, the maximum

 allowable permitted annual percentage rate shall return to

 thirty-six percent.
- [E.] G. The provisions of Subsections B and C of this section shall not apply to refund anticipation loans. As used in this subsection, "refund anticipation loan" means a loan that is secured by or that the creditor arranges or expects to be repaid, directly or indirectly, from the proceeds of the consumer's federal or state personal income tax refunds or tax credits, including any sale, assignment or purchase of a tax refund or tax credit at a discount or for a fee.

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[F.] H. Except as provided by Section 58-7-3	3.2 NMSA
1978, any rollover, renewal, refinance or modification of	of an
existing loan agreement with a lender, except a modifica	ation
without any additional cost to the consumer, shall const	citute a
new loan and shall require new disclosures pursuant to t	the
federal Truth in Lending Act."	

SECTION 4. Section 58-15-2 NMSA 1978 (being Laws 1955, Chapter 128, Section 2, as amended) is amended to read:

"58-15-2. DEFINITIONS.--The following words and terms when used in the New Mexico Small Loan Act of 1955 have the following meanings unless the context clearly requires a different meaning. The meaning ascribed to the singular form applies also to the plural:

- A. "consumer" means a person who resides in New Mexico or who enters into a loan agreement in New Mexico;
- B. "consumer reporting agency" means any person that, for monetary fees or dues or on a cooperative nonprofit basis, regularly engages in the practice of assembling or evaluating, and maintaining, for the purpose of furnishing consumer reports to third parties bearing on a consumer's creditworthiness, credit standing or credit capacity, each of the following regarding consumers:
 - (1) public record information; or
- (2) credit account information from persons who furnish that information regularly and in the ordinary .218516.2GLG

course of business;

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- "debit authorization" means an authorization signed by a consumer to electronically transfer or withdraw funds from the consumer's account for the specific purpose of repaying a loan;
- "division" means the financial institutions division of the regulation and licensing department;
 - Ε. "director" means the director of the division;
- F. "installment loan" means a loan in an amount less than or equal to [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000) that is to be repaid in a minimum of four substantially equal payments of principal and interest to pay off a loan in its entirety with an initial stated maturity of not less than one hundred twenty days to maturity. "Installment loan" does not mean a refund anticipation loan;
- "license" means a permit issued under the authority of the New Mexico Small Loan Act of 1955 to make loans and collect charges therefor strictly in accordance with the provisions of that act at a single place of business. shall constitute and shall be construed as a grant of a revocable privilege only to be held and enjoyed subject to all the conditions, restrictions and limitations contained in the New Mexico Small Loan Act of 1955 and lawful regulations promulgated by the director and not otherwise;
- "licensee" means a person to whom one or more .218516.2GLG

licenses have been issued pursuant to the New Mexico Small Loan Act of 1955 upon the person's written application electing to become a licensee and consenting to exercise the privilege of a licensee solely in conformity with the New Mexico Small Loan Act of 1955 and the lawful regulations promulgated by the director under that act and whose name appears on the face of the license;

- I. "make a loan" means to originate a new loan agreement or to make any change to the terms of an existing loan agreement, including the principal amount financed, the annual percentage rate, finance charge, fees or payment schedule;
- J. "person" includes an individual, copartner, association, trust, corporation and any other legal entity;
- K. "prime rate of interest" means the United States

 prime rate of interest as listed in the online internet edition

 of the Wall Street Journal as of the last business day of the

 preceding month;
- [K.] L. "refund anticipation loan" means a loan that is secured by or that the creditor arranges or expects to be repaid, directly or indirectly, from the proceeds of the consumer's federal or state personal income tax refunds or tax credits, including any sale, assignment or purchase of a tax refund or tax credit at a discount or for a fee; and
- [$\frac{\text{M.}}{\text{M.}}$ "simple interest" means a method of .218516.2GLG

calculating interest in which the amount of interest is calculated based on the annual percentage rate disclosed in the loan agreement and is computed only on the outstanding principal balance of the loan."

SECTION 5. Section 58-15-3 NMSA 1978 (being Laws 1955, Chapter 128, Section 3, as amended) is amended to read:

"58-15-3. APPLICABILITY OF ACT--EXEMPTIONS--EVASIONS-PENALTY.--

- A. A person shall not engage in the business of lending in amounts of [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000) or less for a loan without first having obtained a license from the director. Nothing contained in this subsection shall restrict or prohibit a licensee under the New Mexico Small Loan Act of 1955 from making loans in any amount under the New Mexico Bank Installment Loan Act of 1959 in accordance with the provisions of Section 58-7-2 NMSA 1978.
- B. Nothing in the New Mexico Small Loan Act of 1955 shall apply to a person making individual advances of [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000) or less under a written agreement providing for a total loan or line of credit in excess of [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000).
- C. A banking corporation, savings and loan association or credit union operating under the laws of the United States or of a state shall be exempt from the licensing .218516.2GLG

requirements of the New Mexico Small Loan Act of 1955, nor shall that act apply to business transacted by any person under the authority of and as permitted by any such law nor to any bona fide pawnbroking business transacted under a pawnbroker's license nor to bona fide commercial loans made to dealers upon personal property held for resale. Nothing contained in the New Mexico Small Loan Act of 1955 shall be construed as abridging the rights of any of those exempted from the operations of that act from contracting for or receiving interest or charges not in violation of an existing applicable statute of this state.

- D. The provisions of Subsection A of this section apply to:
- (1) a person who owns an interest, legal or equitable, in the business or profits of a licensee and whose name does not specifically appear on the face of the license, except a stockholder in a corporate licensee; [and]
- (2) a person who seeks to evade its application by any device, subterfuge or pretense whatsoever, including but not thereby limiting the generality of the foregoing:
- (a) the loan, forbearance, use or sale of credit (as guarantor, surety, endorser, comaker or otherwise), money, goods or things in action;
 - (b) the use of collateral or related

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1	sales or purchases of goods or services or agreements to sell
2	or purchase, whether real or pretended;
3	(c) receiving or charging compensation
4	for goods or services, whether or not sold, delivered or
5	provided; [and]
6	(d) the real or pretended negotiation,
7	arrangement or procurement of a loan through any use or
8	activity of a third person, whether real or fictitious;
9	(e) making loans disguised as a personal
10	property sale and leaseback transaction;
11	(f) disguising loan proceeds as a cash
12	rebate for the pretextual installment sale of goods or
13	services; and
14	(g) making, offering, assisting or
15	arranging a debtor to obtain a loan with a greater rate or
16	interest, consideration or charge than is permitted by Chapter
17	58 NMSA 1978 through any method, including mail, telephone,
18	internet or any electronic means, regardless of whether the
19	person has a physical location in the state; and
20	(3) a person purporting to act as an agent,
21	service provider or in another capacity for another entity that
22	is exempt from the New Mexico Small Loan Act of 1955, if, among
23	other things:
24	(a) the person holds, acquires or
25	maintains, directly or indirectly, the predominant economic
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interest in the loan;

(b) the person markets, brokers,
arranges or facilitates the loan and holds the right,
requirement or first right of refusal to purchase loans,
receivables or interests in the loans; or

indicate that the person is the lender and the transaction is structured to evade the requirements of the New Mexico Small Loan Act of 1955. In deciding whether the totality of the circumstances indicate that the person is a lender and a transaction is structured to evade the requirements of the New Mexico Small Loan Act of 1955, a court shall consider all factors relevant, including where the person: 1) indemnifies, insures or protects an exempt entity for any costs or risks related to the loan; 2) predominantly designs, controls or operates the loan program; or 3) purports to act as an agent, service provider or in another capacity for an exempt entity while acting directly as a lender in other states.

E. A person, copartnership, trust or a trustee or beneficiary thereof or an association or corporation or a member, officer, director, agent or employee thereof who violates or participates in the violation of a provision of Subsection A of this section is guilty of a petty misdemeanor and upon conviction shall be sentenced pursuant to the provisions of Subsection B of Section 31-19-1 NMSA 1978. A .218516.2GLG

contract or loan in the making or collection of which an act is done that violates Subsection A or D of this section or Section 58-15-17 or 58-15-20 NMSA 1978 is void and the lender has no right to collect, receive or retain any principal, interest or charges whatsoever.

- F. A loan in an amount equal to [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000) or less shall be made only pursuant to the New Mexico Bank Installment Loan Act of 1959 or the New Mexico Small Loan Act of 1955.
- G. A violation of a provision of the New Mexico Small Loan Act of 1955 that constitutes either an unfair or deceptive trade practice or an unconscionable trade practice pursuant to Section 57-12-2 NMSA 1978 is actionable pursuant to the Unfair Practices Act."
- SECTION 6. Section 58-15-9 NMSA 1978 (being Laws 1955, Chapter 128, Section 9, as amended) is amended to read:
- "58-15-9. EXAMINATION OF LICENSEE'S BOOKS AND RECORDS--WITNESSES.--
- A. At least once each year, the director or the director's authorized representative shall make an examination of the place of business of each licensee and the loans, transactions, books, papers and records of the licensee insofar as they pertain to the business licensed under the New Mexico Small Loan Act of 1955 as the director may deem necessary. The licensee shall pay to the director for such annual examination .218516.2GLG

a fee of two hundred dollars (\$200).

- B. Within a reasonable time after the completion of an examination of a licensed office, the director shall mail to the licensee a copy of the report of the examination, together with any comments, exceptions, objections or criticisms of the director concerning the conduct of the licensee and the operation of the licensed office.
- C. For the purpose of discovering violations of the New Mexico Small Loan Act of 1955 or of securing information lawfully required under that act, the director or the director's authorized representative may at any time investigate the business and examine the books, accounts, papers and records used therein, including income tax returns or other reports filed in the office of the director of the revenue processing division of the taxation and revenue department of:
 - (1) any licensee;
- (2) any other person engaged in the business described in Subsection A of Section 58-15-3 NMSA 1978 or participating in such business as principal, agent, broker or otherwise; and
- (3) any person [whom] who the director has reasonable cause to believe is violating any provision of the New Mexico Small Loan Act of 1955, whether the person claims to be within the authority or beyond the scope of that act.

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- D. For the purposes of this section, a person who advertises, solicits or makes any representation as being willing to make loan transactions in any amount, except persons, financial institutions or lending agencies operating under charters or licenses issued by a state or federal agency or under any special statute, shall be subject to investigation under the New Mexico Small Loan Act of 1955 and shall be presumed to be engaged in the business described in Subsection A of Section 58-15-3 NMSA 1978 as to any loans of [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000) or less.
- E. To facilitate the examinations and investigations by the director and fully disclose the operations and methods of operation of each licensed office, the licensee shall, in each licensed office, keep on file as part of the records of the office all office manuals, communications or directives containing statements of loan policy to office managers and employees. If the licensee is an individual, corporation, trust or association, the licensee shall keep in at least one office for information of the director a record of the several individuals, firms, beneficiaries of any trust and corporations deriving or receiving any part of the benefits, net income or profits from the operation of the licensee within New Mexico.
- F. For the purposes of this section, the director .218516.2GLG

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or the director's authorized representative shall have and be given free access to the offices and places of business, files, safes and vaults of all licensees and shall have authority to require the attendance of any person and to examine the person under oath relative to such loans or business or to the subject matter of any examination, investigation or hearing as provided in the New Mexico Small Loan Act of 1955. Notices to appear before the director for examination under oath may be served by registered mail. If the party notified to appear is the licensee, any person named on the face of the license being investigated or any agent, employee or manager participating in the licensee's business and the party fails to appear for examination or refuses to answer questions submitted, the director may, forthwith and without further notice to the licensee, suspend the license involved pending compliance with the notice. Upon failure of any other person to appear or to answer questions, the director may apply to and invoke the aid of any district court of New Mexico in compelling the attendance and testimony of any such person and the production of books, records, written instruments and documents relating to the business of the licensee. The district court whose aid is so invoked by the director may, in case of contumacy or refusal to obey any order of the district court issued to compel the attendance of the person or the production of books, records, written instruments and documents, punish the person

as for contempt of court.

- G. The director shall prescribe rules of procedure for all hearings, examinations or investigations provided for in the New Mexico Small Loan Act of 1955. The director is not bound by the usual common law or statutory rules of evidence or by any technical or formal rules of procedure or pleading and specification of charges other than as specifically provided in the New Mexico Small Loan Act of 1955 but may conduct hearings, examinations and investigations in the manner best calculated to ascertain the substantial rights of the parties interested.
- H. The director has the power to administer oaths, certify official acts and records of the director's office, issue subpoenas for witnesses in the name of and under the seal of the director's office and compel the production of papers, books, accounts and documents. The director shall issue subpoenas at the instance of any party to a hearing before the division upon payment of a fee of two dollars fifty cents (\$2.50) for each subpoena so issued.
- I. Depositions may be taken with or without a commission, and written interrogatories may be submitted in the same manner and on the same grounds provided by law for the taking of depositions or submission of written interrogatories in civil actions pending in the district courts of this state.
- J. Each witness who appears before the director by the director's order shall receive the fees and mileage .218516.2GLG

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provided for witnesses in civil actions in the district court. Fees and mileage shall be paid by the state, but no witness subpoenaed at the instance of parties other than the director is entitled to compensation from the state for attendance or mileage unless the director certifies that the witness' testimony is material.

Κ. Whenever the director has reasonable cause to believe that a person is violating a provision of the New Mexico Small Loan Act of 1955, the director may, in addition to all actions provided for in that act and without prejudice thereto, enter an order requiring the person to desist or to refrain from the violation. An action may be brought on the relation of the attorney general and the director to enjoin the person from engaging in or continuing the violation or from doing any act in furtherance of the violation. In any such action, an order or judgment may be entered awarding a preliminary or final injunction as may be deemed proper. addition to all other means provided by law for the enforcement of a temporary restraining order, temporary injunction or final injunction, the court in which such action is brought shall have power and jurisdiction to impound and to appoint a receiver for the property and business of the defendants, including books, papers, documents and records pertaining thereto or so much thereof as the court may deem reasonably necessary to prevent further violations of the New Mexico Small .218516.2GLG

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Loan Act of 1955 through or by means of the use of the property and business. The receiver, when appointed and qualified, shall have powers and duties as to custody, collection, administration, winding up and liquidation of the property and business as are from time to time conferred upon the receiver by the court."

SECTION 7. Section 58-15-10.1 NMSA 1978 (being Laws 2011, Chapter 105, Section 1, as amended) is amended to read:

"58-15-10.1. LICENSEE REPORTING REQUIREMENTS--PENALTIES. --

Licensees shall file with the director each year reports containing at least the following information for the preceding calendar year ending December 31 in an aggregated, nonidentifying consumer manner as specified below:

- a description of each loan product offered (1) by the licensee, including:
- (a) whether the loan product was secured or unsecured:
- (b) whether the loan product was made pursuant to the New Mexico Small Loan Act of 1955 or the New Mexico Bank Installment Loan Act of 1959;
- (c) the total dollar amount of principal loaned for that product;
- the percentage of the total dollar amount of all principal for that product that was repaid; and .218516.2GLG

1	(e) the total number of individual
2	borrowers who took out this type of loan product;
3	(2) the total number of loan transactions
4	entered into for each loan product in the following amounts:
5	(a) five hundred dollars (\$500) or less;
6	(b) five hundred one dollars (\$501) to
7	one thousand dollars (\$1,000);
8	(c) one thousand one dollars (\$1,001) to
9	three thousand dollars (\$3,000); [and]
10	(d) three thousand one dollars (\$3,001)
11	to five thousand dollars (\$5,000); and
12	(e) five thousand one dollars (\$5,001)
13	to ten thousand dollars (\$10,000);
14	(3) for each loan product, the number of loans
15	made and the total dollar amount of interest and fees charged
16	on the contracts for loans made within the following categories
17	of annual percentage rate calculated pursuant to 12 CFR Part
18	1026, known as "Regulation Z":
19	
	(a) less than or equal to [thirty-six]
20	(a) less than or equal to [thirty-six] ten percent;
20 21	
	ten percent;
21	ten percent; (b) more than [thirty-six] ten percent
21 22	ten percent; (b) more than [thirty-six] ten percent through [one hundred] eighteen percent;
21 22 23	ten percent; (b) more than [thirty-six] ten percent through [one hundred] eighteen percent; (c) more than [one hundred] eighteen

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percent	<u>if a r</u>	<u>ermitt</u>	ed an	nual j	perce	ntage	rate	is	subj	ect	to	<u>an</u>
<u>elevated</u>	<u>calcı</u>	ılation	purs	uant 1	to Su	bsect	ion L	of	Sect	ion		
58-15-17	NMSA	1978 c	r Sub	sectio	on F	of Se	ction	58-	7-7	NMSA	19	78:

(4) for each loan product, the following aggregate amounts of fees and interest:

a list of each fee charged by the (a) lender and a description of each fee product or type, including fees charged for loan origination and credit insurance;

(b) the total dollar amount of each fee product charged by the lender and paid by the borrower; and

(c) the total dollar amount of interest charged by the lender and paid by the borrower;

(5) for each loan product:

the number of loans for which the (a) original term of the loan was: 1) less than one hundred twenty days; 2) between one hundred twenty days and three hundred sixty-five days; 3) between three hundred sixty-five days and seven hundred thirty-one days; 4) between seven hundred thirtyone days and five years; and 5) longer than five years;

for each item set forth in (b) Subparagraph (a) of this paragraph, the average actual repayment time for the given loan product and loan term; and

(c) for each item set forth in Subparagraph (a) of this paragraph, the number of loans for .218516.2GLG

which payments were due: 1) every two weeks; 2) every four weeks; and 3) monthly;

- (6) the number of borrowers who took out one or two loans with the lender in the previous calendar year, and the percentage of all borrowers who took out one or two loans with the lender in the previous calendar year;
- (7) the number of borrowers who took out three or more loans with the lender in the previous calendar year, and the percentage of all borrowers who took out three or more loans with the lender in the previous calendar year;
- (8) for each loan product, the number of loans that have been repaid in full without an extension, renewal, refinance, rollover or new loan within thirty days of repaying that loan, and for each loan product, the percentage of all borrowers who have repaid their loans in full without an extension, renewal, refinance, rollover or new loan within thirty days of repaying that loan;
- (9) for each loan product, the number of borrowers who extended, renewed, refinanced or rolled over their loans prior to or at the same time as paying their loan balance in full, or took out a new loan within thirty days of repaying that loan, and for each loan product, the percentage of all borrowers who extended, renewed, refinanced or rolled over their loans prior to or at the same time as paying the loan balance in full, or took out a new loan within thirty days .218516.2GLG

of repaying that loan;

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- (10)for each loan product, the total number of loans for which a late payment fee was charged and the percentage of the total loans for which a late payment fee was charged;
- for each loan product, the total number of loans for which a late payment fee was charged more than once over the term of the contract, and the percentage of the total loans for which a late payment fee was charged more than once over the term of the contract;
- (12)for each loan product, the number of loans for which a borrower has defaulted on a loan, and for each loan product, the percentage of total loans of that product for which the borrower has defaulted on a loan;
- (13) for each loan product, the dollar amount of loan principal and accrued interest that was charged-off or written-off, and the number of borrowers for which the lender charged-off or wrote-off loan principal and accrued interest;
- the number of loans and percentage of all borrowers the lender filed action against for default;
- the total number of loans secured by a (15)motor vehicle and the number of those loans for which the motor vehicle was repossessed;
- (16) the total number of loans secured by non-motor vehicle personal property and the number of those .218516.2GLG

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loans for which the non-motor vehicle personal property was repossessed;

- the total number and percentage of (17)borrowers of all loan products whose sources of income, as provided by borrowers in the loan origination process, included a means-tested public benefit as defined by 8 U.S.C. Section 1613(c);
- the total number and percentage of (18)borrowers of all loan products who are aged sixty-five or older:
- (19) the total number of loans of all loan products that were made to borrowers in each county in New Mexico; and
- (20) the percentage of all borrowers who took out a refund anticipation loan who were eligible for a federal earned income tax credit.
- The reports required pursuant to Subsection A of this section shall be submitted to the director on or before the fifteenth day of April each year.
- The reports required pursuant to Subsection A of this section shall be accompanied by a sworn statement by the licensee under penalty of perjury that the report is complete and accurate.
- A licensee that fails to timely submit complete and accurate reports as required pursuant to Subsection A of .218516.2GLG

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this section on or before the fifteenth day of April may:

- (1) be fined an amount not to exceed one thousand five hundred dollars (\$1,500) per day for each day after the fifteenth day of April, a complete and accurate report is not filed; and
- (2) have a license required pursuant to the New Mexico Small Loan Act of 1955 suspended pursuant to Section 58-15-8 NMSA 1978."

SECTION 8. Section 58-15-12 NMSA 1978 (being Laws 1955, Chapter 128, Section 12, as amended) is amended to read:

"58-15-12. ADVERTISING.--A licensee or other person subject to the New Mexico Small Loan Act of 1955 shall not advertise, display, distribute or broadcast or cause or permit to be advertised, displayed, distributed or broadcast in any manner whatsoever a false, misleading or deceptive statement or representation with regard to the charges, terms or conditions for loans in the amount or of the value of [five thousand $\frac{\text{dollars ($5,000)}}{\text{dollars ($10,000)}}$ or less. director may require that charges or rates of charge, if stated by a licensee, be stated fully and clearly in such manner as the director deems necessary to prevent misunderstanding by prospective borrowers. The director may permit or require licensees to refer in their advertising to the fact that their business is under state supervision, subject to conditions imposed by the director to prevent erroneous impressions as to .218516.2GLG

1	the scope or degree of protection provided by the New Mexico
2	Small Loan Act of 1955."
3	SECTION 9. Section 58-15-17 NMSA 1978 (being Laws 1955,
4	Chapter 128, Section 15, as amended) is amended to read:
5	"58-15-17. REQUIREMENTS FOR MAKING AND PAYING OF
6	LOANSINCOMPLETE INSTRUMENTSLIMITATIONS ON CHARGES AFTER
7	JUDGMENT AND INTEREST
8	A. Every licensee shall:
9	(1) at the time a consumer becomes
10	contractually obligated on a loan pursuant to the New Mexico
11	Small Loan Act of 1955, deliver to the borrower or, if there
12	are two or more borrowers on the same obligation, to one of
13	them, a statement on which shall be printed a copy of Section
14	58-15-14.1 NMSA 1978 and which shall disclose in clear and
15	distinct terms:
16	(a) the amount of the loan;
17	(b) the date the loan was made;
18	(c) a schedule or a description of the
19	payments;
20	(d) the type of the security, if any,
21	for the loan;
22	(e) the name and address of the
23	licensee;
24	(f) the name of the person primarily
25	obligated for the loan;
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the New Mexico

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- (g) the amount of principal;
- (h) the annual percentage rate as disclosed pursuant to 12 CFR Part 1026, known as "Regulation Z", and the amount in dollars and cents;
- (i) all other disclosures required pursuant to state and federal law; and
- (j) the charge for any other item allowable and included pursuant to the New Mexico Small Loan Act of 1955, so stated as to clearly show the allocation of each item included;
- for each payment made on account of a loan, give to the person making the payment a plain and complete receipt specifying the date and amount of the payment, the amount applied to interest and principal and the balance unpaid. When payment is made in any other manner than by the borrower in person, by an agent of the borrower or by check or money order, the licensee shall mail the receipt to the borrower's last known address or retain and deliver the receipt upon request of the borrower. A licensee may deliver the receipt electronically to the borrower via text message or email, if requested to do so in writing by the borrower. A borrower may withdraw authorization for electronic delivery of receipts in writing at any time. A licensee shall not require a borrower to receive receipts electronically. The licensee shall maintain a copy of each receipt in the office of the .218516.2GLG

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licensee as a part of the licensee's records; and

- (3) upon repayment of the loan in full, mark plainly every note and promise to pay signed by any borrower with the word "paid" or "canceled" and promptly file or record a release of any mortgage if the mortgage has been recorded, restore any pledge and cancel and return any note and any assignment given to the licensee. A licensee may mark and return a copy of the note, promise to pay or any assignment if the copy accurately reproduces the complete original.
- B. A licensee shall not take a note or promise to pay that does not disclose the amount of the loan, a schedule of payments, or a description thereof, and the agreed charge or rate of charge or any instrument in which blanks are left to be filled in after execution.
- C. A judgment against a party on a loan made pursuant to the New Mexico Small Loan Act of 1955 shall not include, and the loan shall not include, from the date of the judgment, charges against a party to the loan other than costs, attorney fees and post-judgment interest as provided by law.
- D. A loan made pursuant to the New Mexico Small
 Loan Act of 1955 that is filed and approved as a claim in any
 bankruptcy proceeding shall bear interest at the rate of ten
 percent per year beginning on the ninetieth day following the
 date of adjudication. This limitation shall not apply when the
 bankrupt is not discharged in bankruptcy or to any obligation

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not dischargeable under the provisions of the United States Bankruptcy Code presently in force.

- A loan made pursuant to the provisions of the New Mexico Small Loan Act of 1955 shall not bear interest in excess of ten percent per year on the unpaid principal balance of a loan after ninety days following the date of the death of the borrower.
- A loan made pursuant to the New Mexico Small F. Loan Act of 1955 shall not bear interest in excess of ten percent per year upon the unpaid principal balance of the loan after twelve months following the date of maturity of the loan.
- A lender shall not make a loan pursuant to the New Mexico Small Loan Act of 1955 if a loan has an initial stated maturity of less than one hundred twenty days unless the loan is a refund anticipation loan.
- A lender shall not make a loan pursuant to the New Mexico Small Loan Act of 1955 unless the loan is an installment loan or a refund anticipation loan.
- A lender shall not make a loan pursuant to the New Mexico Small Loan Act of 1955, other than a refund anticipation loan, unless the loan is repayable in a minimum of four substantially equal installment payments of principal and interest.
- A lender shall not make a loan pursuant to the New Mexico Small Loan Act of 1955 that has [an] a permitted .218516.2GLG

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3	"Regulation Z"] thirty-six percent, calculated pursuant to this
4	subsection and Subsections K and L of this section. The
5	calculation of the permitted annual percentage rate shall:
6	(1) include, as applicable to the extension of
7	<pre>consumer credit:</pre>
8	(a) finance charges as defined in 12 CFR
9	Part 1026, known as "Regulation Z"; and
10	(b) charges for any ancillary product or
11	service sold or any fee charged in connection or concurrent
12	with the extension of credit, including any credit insurance
13	premium or fee, any charge for single premium credit insurance
14	or any other fee related to insurance;
15	(2) include any charge as provided in
16	Paragraph (1) of this subsection even if that charge would be
17	excluded from the calculation of finance charges pursuant to
18	Regulation Z;
19	(3) not include any amount paid to a public
20	official in relation to the extension of credit, including fees
21	to record liens; and
22	(4) follow the rules established for
23	calculating the disclosed annual percentage rate for credit
24	transactions pursuant to Regulation Z based on the charges set
25	forth in Paragraph (1) of this subsection.

annual percentage rate greater than [one hundred seventy-five

percent, calculated pursuant to 12 CFR Part 1026, known as

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K. Nothing in Subsection J of this section shall permit the imposition of fees, interest or charges of any kind not otherwise permitted by the New Mexico Small Loan Act of 1955.

L. If the prime rate of interest exceeds ten percent for two consecutive months, then during the month following the third consecutive month in which prime exceeded ten percent, the maximum allowable permitted annual percentage rate set forth in this section shall increase to thirty-six percent plus each percentage point or fraction of a percentage point by which the prime rate of interest exceeded ten percent in the most recent month. When the prime rate of interest falls below ten percent for two consecutive months, the maximum allowable permitted annual percentage rate shall return to thirty-six percent.

[K.] M. Upon request from the borrower, all lenders licensed pursuant to the New Mexico Small Loan Act of 1955 shall give or forward to the borrower copies of all loan agreements concerning that borrower, a copy of all receipts maintained in that borrower's loan file and a written statement of that borrower's loan history, including all fees charged, amortization schedules, that borrower's payment history, including the dates and amounts of payments made, and the total amount unpaid pursuant to each contract. All lenders shall retain for seven years from the date of loan file origination .218516.2GLG

or loan payoff, whichever is the later, the documentation specified in this subsection.

[L.] N. Any rollover, renewal, refinance or modification of an existing loan agreement with a licensee, except a modification without any additional cost to the borrower, shall constitute a new loan and shall require new disclosures pursuant to the federal Truth in Lending Act."

SECTION 10. Section 58-15-24 NMSA 1978 (being Laws 1955, Chapter 128, Section 22, as amended) is amended to read:

"58-15-24. LOANS MADE ELSEWHERE.--No loan made outside this state to a resident of New Mexico in the amount or of the value of [five thousand dollars (\$5,000)] ten thousand dollars (\$10,000) or less for which a greater rate of interest, consideration, charge or compensation to the lender than is permitted by the general laws of New Mexico in force governing money, interest and usury has been charged, contracted for or received shall be enforced in this state. Every person in any way participating in such a loan in this state is subject to the provisions of the New Mexico Small Loan Act of 1955. Any loan made to a nonresident of New Mexico in conformity with the law of the state where made may be enforced in this state."

SECTION 11. SEVERABILITY.--If any part or application of New Mexico Bank Installment Loan Act of 1959 is held invalid, the remainder or its application to other situations or persons shall not be affected.

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SECTION 12. SEVERABILITY. -- If any part or application of New Mexico Small Loan Act of 1955 is held invalid, the remainder or its application to other situations or persons shall not be affected.

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