SENATE BILL 3

55TH LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2021

INTRODUCED BY

Jacob R. Candelaria and Marian Matthews

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AN ACT

RELATING TO ECONOMIC RECOVERY; CHANGING THE NAME OF THE SMALL BUSINESS RECOVERY ACT OF 2020 TO THE SMALL BUSINESS RECOVERY ACT; CHANGING THE DEFINITIONS OF "QUALIFYING SMALL BUSINESS" AND "NONPROFIT CORPORATION" PURSUANT TO THE SMALL BUSINESS RECOVERY ACT: EXTENDING THE DEADLINE TO APPLY FOR A SMALL BUSINESS RECOVERY LOAN; DELAYING THE REVERSION OF THE SMALL BUSINESS RECOVERY LOAN FUND; CHANGING THE TERMS OF SMALL BUSINESS RECOVERY LOANS; ALLOWING A RECIPIENT OF A PREVIOUS SMALL BUSINESS RECOVERY LOAN TO REFINANCE THE LOAN SUBJECT TO THE TERMS OF THIS 2021 ACT; INCREASING THE AMOUNT OF THE SEVERANCE TAX PERMANENT FUND INVESTED PURSUANT TO THE SMALL BUSINESS RECOVERY ACT; DECLARING AN EMERGENCY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO: SECTION 1. Section 6-32-1 NMSA 1978 (being Laws 2020 (1st

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"6-32-1. SHORT TITLE.--[Sections 1 through 7 of this act]

Chapter 6, Article 32 NMSA 1978 may be cited as the "Small

Business Recovery Act [of 2020]"."

SECTION 2. Section 6-32-2 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 2) is amended to read:

"6-32-2. DEFINITIONS.--As used in the Small Business Recovery Act [$\frac{\text{of }2020}{\text{of }2020}$]:

- A. "authority" means the New Mexico finance authority;
- B. "average adjusted monthly business expenses" means an amount equal to the quotient of:
- (1) a business's total expenses for <u>a</u> taxable year [2019], excluding expenses deducted pursuant to Section 179 of the United States Internal Revenue Code of 1986, as that section may be amended or renumbered, and expenses for depreciation and bonus depreciation deducted pursuant to the United States Internal Revenue Code of 1986, as determined from the business's federal income tax return for <u>a</u> taxable year [2019, less the amount of any loan obtained by the business pursuant to Section 1102 of the federal Coronavirus Aid, Relief, and Economic Security Act]; and

(2) twelve:

C. "community development financial institution" means a legal entity operating within the state that is .219078.4

certified as a community development financial institution by the federal community development financial institutions fund;

- D. "loan servicer" means a federally insured depository institution or community development financial institution that assembles and submits the small business recovery loan documents to the authority;
- E. "New Mexico resident" means an individual who is domiciled in this state during any part of the year or an individual who is physically present in this state for one hundred eighty-five days or more during the taxable year;
- F. "ordinary and necessary business expenses" means all expenses, including expenses and capital expenses incurred to operate the business in compliance with a public health order;
- G. "qualifying small business" means a business or nonprofit corporation that:
- (1) [has closed or reduced operations] can
 demonstrate, in a manner provided by the authority, that it has
 sustained a substantial decline in gross revenue or a
 substantial disruption to its operations due to the public
 health [order] orders issued by the secretary of health [on
 March 23, 2020] and related to the coronavirus disease 2019
 public health emergency;
- (2) had an annual [gross] net revenue of less than five million dollars (\$5,000,000) as determined from the .219078.4

business's	federal	income	tax	return	for	taxable	year	2019	; <u>and</u>
	[+	3) dur	ing	the mon	ths	of April	and	May 2	020,
experienced	l one of	the fol	L1ow:	ing:					

(a) for a business entity other than a nonprofit corporation, a decline in the business's monthly gross receipts by more than thirty percent from the business's monthly gross receipts for that month in 2019, as reported monthly by the business to the taxation and revenue department;

(b) for a business entity that is organized and operated as a nonprofit corporation, a decline in the business's monthly revenue by more than thirty percent from the business's monthly revenue for that month in 2019, as determined through accounting information that is provided by the business and certified to be accurate and information reported by the business to the federal internal revenue service for the previous year; and

(4)] (3) is organized and operated as a nonprofit corporation or is owned as follows:

- (a) for a sole proprietorship, one hundred percent of the assets of the business are owned or leased by a New Mexico resident; [and]
- (b) for a corporation [partnership, joint venture, limited liability company, limited partnership or other business entity, at least eighty percent of the total .219078.4

voting power of the entity and at least eighty percent of the total value of the equity is owned by one or more New Mexico residents; and] or limited liability company, a business with its principal office and a majority of its full-time employees located in New Mexico; or

(c) for a limited partnership, a business with its principal place of business and eighty percent of its assets located in New Mexico;

- H. "service provider" means a nonprofit or governmental organization that provides interactive, technical assistance to small businesses, including:
 - (1) developing sustainable business practices;
- (2) training in marketing, administration and financial management; and
- (3) complying with legal requirements, licensing requirements and tax liabilities; and
- I. "nonprofit corporation" means an [entity organized pursuant to Section 501(c)(3) or 501(c)(6) of the Internal Revenue Service Code] organization that has been granted exemption from the federal income tax by the United States commissioner of internal revenue as an organization described in Section 501(c)(3), 501(c)(6) or 501(c)(8) or as veterans' organizations described in Section 501(c) of the United States Internal Revenue Code of 1986 and subject to the provisions of the Nonprofit Corporation Act."

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SECTION 3. Section 6-32-3 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 3) is amended to read:

"6-32-3. SMALL BUSINESS RECOVERY LOAN FUND--CREATED-FUNDING SCHEDULE.--

A. The "small business recovery loan fund" is created in the authority. The fund consists of appropriations, gifts, grants, deposits, transfers and donations to the fund. Money in the fund is appropriated to the authority to administer the provisions of the Small Business Recovery Act [of 2020]. The authority shall administer the fund. Balances remaining in the fund at the end of fiscal year [2022] 2024 shall revert to the severance tax permanent fund. The authority may expend no more than one percent of the balance of the fund for administering the Small Business Recovery Act [of 2020].

B. Upon the effective date of this [2020] 2021 act, the authority and the state investment council shall coordinate to develop a funding schedule to ensure that sufficient funding, as provided for in Section [10 of this 2020 act] 7-27-5.15 NMSA 1978, is made available to the authority to carry out the provisions of the Small Business Recovery Act [of 2020]."

SECTION 4. Section 6-32-4 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 4) is amended to read:

"6-32-4. LOANS--TERMS.--

A. The authority shall receive and review
applications for small business recovery loans pursuant to the
Small Business Recovery Act [of 2020]. The authority shall
review all small business recovery loan applications in the
order in which the completed applications were received and
shall provide a determination to the applicant as soon as
practicable. The authority shall make loans to qualifying
small businesses; provided that funds are available and the
qualifying small business meets the requisite creditworthiness,
as determined by the authority. The authority shall adopt
rules to govern the application procedures and requirements for
disbursing loans under the Small Business Recovery Act [of
2020], including requirements consistent with the purpose of
that act for determining the eligibility of qualifying small
businesses for loans; provided that the authority:

(1) shall not create additional requirements for eligibility other than those provided by that act; and

- (2) may issue rules to permit a business that does not have a record of actual losses, but can otherwise satisfy the requirements of the Small Business Recovery Act, to apply for a small business recovery loan.
- B. The authority shall evaluate the creditworthiness of an applicant based on information received from the applicant, which may include an independent credit reporting agency report when available.

- C. The authority may use funding made available for the Small Business Recovery Act [$\frac{\text{of } 2020}{\text{of } 2020}$] to contract with a loan servicer to assist in carrying out the provisions of the Small Business Recovery Act [$\frac{\text{of } 2020}{\text{of } 2020}$], including determining:
- (1) whether an entity meets the requirements to be considered a qualifying small business;
- (2) whether a qualifying small business is eligible for a small business recovery loan; and
- (3) the amount that the qualifying small business is eligible to receive for a small business recovery loan.
- D. The authority shall make small business recovery loans in accordance with the following:
- (1) the loan amount shall be in an amount equal to [two] three hundred percent of the qualifying small business's average adjusted monthly business expenses from the previous calendar or fiscal year; provided that a business that applies for a loan in calendar year 2021 may use the business's average adjusted monthly business expenses from taxable year 2019; and provided further that the maximum loan amount shall be no greater than [seventy-five thousand dollars (\$75,000)] one hundred fifty thousand dollars (\$150,000);
- (2) the terms of the loan shall require that the loan recipient:
- (a) use a minimum of eighty percent of .219078.4

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the proceeds of the loan for: 1) ordinary and necessary business expenses, including capital expenses, other than compensation for employees who own equity in the business; 2) making adaptations or improvements to assets, including real property, that are necessary due to the coronavirus disease 2019 public health emergency to protect the public health; and 3) purchasing or improving any assets for the purpose of developing and growing the qualifying small business's e-commerce production and sales capacity;

(b) provide a written certification signed by an appropriate officer of the qualifying small business that certifies that: 1) the officer understands that the business is receiving a loan under the Small Business Recovery Act [of 2020] that must be repaid by the business with interest under the terms of the loan agreement; 2) all documents submitted in support of the loan application are true and accurate to the best of the officer's knowledge; [3) the officer has a reasonable basis to believe that, as of the date of origination of the loan and receipt of the loan proceeds, the business does not expect to permanently cease business operations or file for bankruptcy; 4)] 3) prior to the issuance of the public health order issued by the secretary of health on March 23, 2020, the business was current on all obligations pursuant to the Income Tax Act, the Corporate Income and Franchise Tax Act, the Withholding Tax Act, the Gross Receipts .219078.4

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and Compensating Tax Act and the Unemployment Compensation Law applicable to the business's operations; and [5) all loan proceeds will be used for purposes as provided in the Small Business Recovery Act [of 2020], including that no more than twenty percent of the proceeds may be used as compensation for employees who own equity in the business; and

- (c) provide the authority with ongoing information relevant to the reporting requirements of the authority provided in Section [7 of the Small Business Recovery Act of 2020] 6-32-7 NMSA 1978;
- (3) the terms of the loan shall not require that the qualifying small business provide a personal guarantee or collateral to secure the loan; and
- the application for a loan must be (4) received no later than December 31, [2020] 2022.
- The authority may exercise any power provided to Ε. the authority in the New Mexico Finance Authority Act to assist in the administration of this; provided that the power is consistent with the provisions of [this act] the Small Business Recovery Act."
- SECTION 5. Section 6-32-5 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 5) is amended to read:

"6-32-5. REPAYMENT.--

Small business recovery loans shall be made for an initial loan period of [three] up to thirty years, as .219078.4

determined by the authority. The loans shall bear an annual interest rate equal to one-half of the Wall Street Journal prime rate on the date the loan is made; provided that no interest shall accrue during the first three years of the loan.

- B. [Payment] Interest shall begin to accrue and payment of the [interest accrued on a] small business recovery loan shall be due in annual installments, [with the first interest payment due on the first anniversary of the funding date of the loan, and with each subsequent interest payment due on each subsequent anniversary of the funding date of the loan thereafter until the loan is paid in full. Payment on the outstanding principal of a small business recovery loan may be made on the third anniversary of the funding date of the loan, or the outstanding principal and interest on the loan may be converted to a loan, at the request of the borrower and with the consent of the authority, to be paid in monthly installments over a period of three additional years] beginning on the third anniversary of the funding date of the loan.
- C. Receipts from the repayment of principal or interest accrued on the loans made pursuant to the Small Business Recovery Act [of 2020] shall be deposited in the severance tax permanent fund.
- D. No provision in a small business recovery loan or the evidence of indebtedness of the loan shall include a penalty or premium for prepayment of the balance of the .219078.4

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SECTION 6. Section 6-32-6 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 6) is amended to read:

"6-32-6. SMALL BUSINESS TECHNICAL ASSISTANCE--SERVICE PROVIDERS. --

- A qualified small business with an annual gross revenue of five hundred thousand dollars (\$500,000) or less that applies for and receives a small business recovery loan and that is receiving technical assistance from a service provider is eligible to receive additional funding in the amount of one-half percent of the loan amount to pay the service provider for continued technical assistance during the term of the loan or until the service provider certifies to the authority that the qualified small business no longer needs the assistance of the service provider; provided that the:
- additional amount shall not be included in the small business recovery loan and shall not require repayment;
- additional amount shall be provided to the service provider; and
- authority shall use funding made available (3) for the Small Business Recovery Act [of 2020] to provide the service provider with the additional amount.
- Nothing in this section shall be construed to require a small business with an annual gross revenue of five .219078.4

hundred thousand dollars (\$500,000) or less to contract with or use the services of a service provider to meet the qualifications of a small business recovery loan."

SECTION 7. Section 6-32-7 NMSA 1978 (being Laws 2020 (1st S.S.), Chapter 6, Section 7) is amended to read:

"6-32-7. REPORTS--CONFIDENTIALITY.--

A. Prior to October 1, 2021 and each October 1 for the proceeding four years, the authority shall submit a report to the legislature, the legislative finance committee, the New Mexico finance authority oversight committee, the revenue stabilization and tax policy committee and any other appropriate legislative interim committee. The report shall provide details regarding the loans made pursuant to the Small Business Recovery Act [of 2020]. The report shall include:

- (1) the total number of loans made pursuant to that act;
 - (2) the total number of loan applications;
- (3) the average amount of money provided to loan applicants;
- (4) the total number of loans and the amount of those loans, if any, in a delinquent status or default;
- (5) the total number of loan recipients that are in the process of filing or have filed for bankruptcy;
- (6) the total number of employees currently employed by a business that received a loan; and .219078.4

	(7) an	overvi	ew of	the	industries	and	types	of
business	entities	repres	ented l	by loa	n re	cipients.			

- B. Information obtained by the authority regarding individual loan applicants is confidential and not subject to inspection pursuant to the Inspection of Public Records Act; provided that nothing in this section shall prevent the authority from disclosing broad demographic information and information relating to the total amount of loans made, the total outstanding balance of loans made pursuant to the Small Business Recovery Act [of 2020] and the names of the loan recipients."
- SECTION 8. Section 7-27-5.15 NMSA 1978 (being Laws 1990, Chapter 126, Section 5, as amended) is amended to read:
- "7-27-5.15. NEW MEXICO PRIVATE EQUITY FUNDS AND NEW MEXICO BUSINESS INVESTMENTS.--
- A. In addition to the investments required by Subsections F and G of this section, no more than eleven percent of the market value of the severance tax permanent fund may be invested in New Mexico private equity funds or New Mexico businesses under this section.
- B. In making investments pursuant to Subsection A of this section, the council shall make investments in New Mexico private equity funds or New Mexico businesses whose investments or enterprises enhance the economic development objectives of the state.

C. The state investment officer shall make investments pursuant to Subsection A of this section only upon approval of the council and within guidelines and policies established by the council.

D. As used in this section:

- (1) "New Mexico business" means, in the case of a corporation or limited liability company, a business with its principal office and a majority of its full-time employees located in New Mexico or, in the case of a limited partnership, a business with its principal place of business and eighty percent of its assets located in New Mexico; and
- (2) "New Mexico private equity fund" means an entity that makes, manages or sources potential investments in New Mexico businesses and that:
- (a) has as its primary business activity the investment of funds in return for equity in or debt of businesses for the purpose of providing capital for start-up, expansion, product or market development, recapitalization or similar business purposes;
- (b) holds out the prospects for capital appreciation from such investments;
- (c) has at least one full-time manager with at least three years of professional experience in assessing the growth prospects of businesses or evaluating business plans;

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(d) is committed to investing or helps
secure investing by others, in an amount at least equal to the
total investment made by the state investment officer in that
fund pursuant to this section, in businesses with a principal
place of business in New Mexico and that hold promise for
attracting additional capital from individual or institutional
investors nationwide for businesses in New Mexico: and

(e) accepts investments only from accredited investors as that term is defined in Section 2 of the federal Securities Act of 1933, as amended (15 USCA Section 77(b)), and rules and regulations promulgated pursuant to that section, or federally recognized Indian tribes, nations and pueblos with at least five million dollars (\$5,000,000) in overall investment assets.

The state investment officer is authorized to Ε. make investments in New Mexico businesses to create new job opportunities and to support new, emerging or expanding businesses in a manner consistent with the constitution of New Mexico if:

the investments are made:

- in conjunction with cooperative (a) investment agreements with parties that have demonstrated abilities and relationships in making investments in new, emerging or expanding businesses;
- in a New Mexico aerospace business .219078.4

that has received an award from the United States government or one of its agencies or instrumentalities: 1) in an amount, not less than one hundred million dollars (\$100,000,000), that is equal to at least ten times the investment from the severance tax permanent fund; and 2) for the purpose of stimulating commercial enterprises; or

(c) in a New Mexico business that: 1) is established to perform technology transfer, research and development, research commercialization, manufacturing, training, marketing or public relations in any field of science or technology, including but not limited to energy, security, defense, aerospace, automotives, electronics, telecommunications, computer and information science, environmental science, biomedical science, life science, physical science, materials science or nanoscience, using research developed in whole or in part by a state institution of higher education or a prime contractor designated as a national laboratory by an act of congress that is operating a facility in the state, or an affiliated entity; and 2) has an agreement to operate the business on state lands;

- (2) an investment in any one business does not exceed ten percent of the amount available for investment pursuant to this section; and
- (3) the investments represent no more than fifty-one percent of the total investment capital in a .219078.4

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business; provided, however, that nothing in this subsection prohibits the ownership of more than fifty-one percent of the total investment capital in a New Mexico business if the additional ownership interest: is due to foreclosure or other

- action by the state investment officer pursuant to agreements with the business or other investors in that business;
- (b) is necessary to protect the investment; and
- does not require an additional (c) investment of the severance tax permanent fund.
- In addition to the investments required by Subsections A and G of this section, the state investment officer shall make a commitment to the small business investment corporation pursuant to the Small Business Investment Act to invest two percent of the market value of the severance tax permanent fund to create new job opportunities by providing capital for land, buildings or infrastructure for facilities to support new or expanding businesses and to otherwise make investments to create new job opportunities to support new or expanding businesses in a manner consistent with the constitution of New Mexico. On July 1 of each year, the state investment officer shall determine whether the invested capital in the small business investment corporation is less than two percent of the market value of the severance tax

permanent fund. If the invested capital in the small business investment corporation equals less than two percent of the market value of the severance tax permanent fund, further commitments shall be made until the invested capital is equal to two percent of the market value of the fund.

- G. In addition to the investments provided for in Subsections A and F of this section, the state investment officer shall make a commitment to the New Mexico finance authority to invest [the lesser of four hundred million dollars (\$400,000,000) or ten percent of the market value] five hundred million dollars (\$500,000,000) of the severance tax permanent fund in investments made pursuant to the Small Business Recovery Act [of 2020]; provided that:
- (1) investments made pursuant to and in compliance with the Small Business Recovery Act [of 2020] shall be deemed to be in compliance with the prudent investor rule set forth in the Uniform Prudent Investor Act; and
- (2) the New Mexico finance authority shall not be held liable for investments made pursuant to this subsection that do not provide a return on investment that is comparable to other differential rate investments made pursuant to the Severance Tax Bonding Act.
- H. The state investment officer shall report semiannually on the investments made pursuant to this section. Annually, a report shall be submitted to the legislature prior .219078.4

to the beginning of each regular legislative session and a second report no later than October 1 each year to the legislative finance committee, the revenue stabilization and tax policy committee and any other appropriate interim committee. Each report shall provide the amounts invested in each New Mexico private equity fund, as well as information about the objectives of the funds, the companies in which each private equity fund is invested and how each private equity investment enhances the economic development objectives of the state. Each report also shall provide the amounts invested in each New Mexico business."

SECTION 9. TEMPORARY PROVISION--REFINANCING OF PREVIOUS LOANS.--For any small business recovery loan provided pursuant to the New Mexico Small Business Recovery Act of 2020 made prior to the effective date of this act, the New Mexico finance authority shall permit the recipient of that loan to refinance the loan subject to terms consistent with this 2021 act.

SECTION 10. EMERGENCY.--It is necessary for the public peace, health and safety that this act take effect immediately.

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